

# Business & industrial occupiers Oxfordshire, Warwickshire & Gloucestershire

**BANKIER SLOAN** produces a monthly newsletter, “**OUTLOOK**” sent by e-mail. If you wish to receive this please e-mail [reception@centre-p.co.uk](mailto:reception@centre-p.co.uk) writing the words YES PLEASE in the subject box. You will automatically be added to the circulation list. **BANKIER SLOAN** welcomes the chance to assist established and new clients. Except on very rare occasions we do not work as joint agents, we do not believe this works in our clients' interest...sorry!

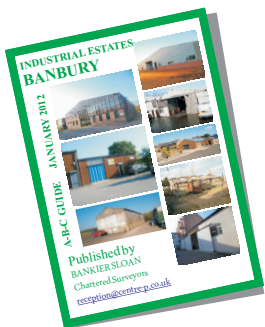
As you will see from our web site [www.centre-p.co.uk](http://www.centre-p.co.uk) we have dealt exclusively in commercial, industrial and retail property in North Oxfordshire, the North Cotswolds and surrounding areas since 1984. For further information relating to our Available Properties, and the service we provide to many local and regional based companies, please spend a few minutes viewing our web site. We always welcome constructive comments and we look forward to hearing from new and established clients, from their agents or professional advisors.

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The following are extracts from recent issues of **OUTLOOK**.

Thank you to Katharine House Hospice for continuing to retaining the services of Bankier Sloan to advise them on property issues relating to their retail outlets, which provide a vital income for their excellent work. [OUTLOOK April 2013](#)

**Property Valuations:** In the last 7 days I have been 'phoned by two London agents, who were carrying out valuations in Banbury. In both cases, their clients were major household names, owners of very large premises in Banbury. In both cases they had 'Googled' and found that BANKIER SLOAN dealt with Industrial Property in the area, but that was not the only common thread, amazingly and sadly neither had seen the property, and neither was planning to do so..as one commented 'we are doing a large portfolio and time is short'. Do major lenders never learn?, and do my fellow surveyors really have Professional Indemnity Insurance to cover valuations on properties they have not recently visited? We have always helped agents, as highlighted on our web-site <http://www.centre-p.co.uk/Estates%20GazetteNOV08.pdf> but maybe we should only help in future once the property has been inspected. Maybe there should be a requirement in the next revision of The Red Book : RICS Valuation Standards, that all valuations must include, on the opening page a dated digital photograph showing the valuer standing outside the property!!  
[OUTLOOK February 2009](#)



At the beginning of last week we produced our revised guide to Banbury's Industrial Estates and my comments in the introduction relating to the re-development of a major industrial site for retail use have already generated interest in the local media. For those who are interested the proposed retail element of this development on the edge of town is just over 25,000 m<sup>2</sup>, and includes as a key occupier Marks and Spencers, with a proposal to create what I believe to be their 9th largest store in the UK! To view our guide in full please see <http://www.centre-p.co.uk/ABC%20Guide-JAN2012.pdf> Many find our maps in this publication extremely useful. [OUTLOOK January 2012](#)

## BANKIER SLOAN

Centrepoint, Chapel Square, Deddington, Oxon OX15 0SG

01869 338866 or 01608 652888

[www.centre-p.co.uk](http://www.centre-p.co.uk)



2013

*Ian B Sloan FRICS*

**Property management:** Money spent keeping a site tidy, repairing pot-holes and keeping tenants happy is money well spent, especially in a credit crunch. It is easier to keep a tenant than find a new one. [OUTLOOK July 2009](#)

*“Many thanks for the cherished copy of OUTLOOK's 100th issue, interesting as always” A. Stevens May 2012*

*“Congratulations to all at Bankier Sloan on 100 editions of OUTLOOK, a milestone indeed! As you know I always read it and find it both informative and entertaining, keep sending please.” R. Mawle May 2012*

*Many thanks for the August issue of Outlook, I always look forward to reading your news from Headquarters in*

*Deddington and particularly enjoy your smiley sun for this month, quite cheered me up! A.S August 2011*

**Ferrari Owners Club:** We are still looking for a new Headquarters, having viewed a number of premises over the last few months, and made offers. We would really love to give our clients a Christmas present and find them the perfect property in the next four weeks, so please re-visit our website and look at <http://www.centre-p.co.uk/Ferrari%20FLYER.pdf>  
[OUTLOOK December 2012](#)

**Investments Wanted:** We have a client who operates extensively across the North Cotswold's area and is prepared to consider any commercial property. The company currently has prime retail premises and a variety of industrial units. All premises will be considered and details should initially be sent by email to [reception@centre-p.co.uk](mailto:reception@centre-p.co.uk). Vacant units will be considered.  
[OUTLOOK February 2013](#)